BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 427.464.647.256 | 397.171.302.610 |
| I | Cash \& Cash equivalents | 110 |  | 21.623.354.873 | 42.218.365.778 |
| ----1 | Cash | 111 | V. 01 | 21.623.354.873 | 22.218.365.778 |
| 2 | Cash equivalents | 112 |  | ------------- | 20.000.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | - | ------------------ |
| 1 | Short-term investments | 121 |  | - |  |
| 2 | Provision for devaluation of short--term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 124.540.072.646 | 72.366.180.022 |
| 1 | Trade accounts receivables | 131 |  | 117.007.677.317 | 63.559.974.782 |
| 2 | Prepayment to suppliers | 132 |  | 11.044.968.895 | 12.111.149.090 |
| 3 |  | 133 |  | --------------- | ----------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 1.788 .581 .942 | 1.731.225.368 |
| 6 |  | 139 |  | (5.301.155.508) | (5.036.169.218) |
| IV | Inventories | 140 |  | 278.890.626.657 | 281.925.977.385 |
| 1 | Inventories | 141 | V. 04 | 278.890 .626 .657 | 281.925.977.385 |
| 2 | Provision for devaluation of inventories | 149 |  | -------------- | --------------- |
| V | Other short-term assets | 150 |  | 2.410.593.080 | 660.779.425 |
| 1 | Short-term prepaid expenses | 151 |  | 16.142.137 | 20.774.111 |
| 2 | VAT deductible | 152 |  | 712.296.619 | 1.212 .075 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 219.850.002 | 286.826 |
| 4 | Other short-term assets | 158 |  | 1.462.304.322 | 638.506 .413 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 114.526.518.174 | 128.117.001.415 |
| I | Long-term receivables | 210 |  | ----------------- | ----------------- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 102.253.890.343 | 114.716.994.724 |
| 1 | Tangible fixed asse-----1s | 221 | V. 08 | 60.817.972.639 | 71.473 .353 .780 |
|  | - Historical cost | 222 |  | 530.154.328.861 | 529.885.300.827 |
|  | - Accumulated depreciation | 223 |  | (469.336.356.222) | (458.411.947.047) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 37.683.357.682 | 39.627.917.922 |
|  | - Historical cost | 225 |  | 63.267.813.892 | 62.066.253.892 |
|  | - Accumulated depreciation | 226 |  | (25.584.456.210) | (22.438.335.970) |
| 3 | Intangible fixed assets | 227 | V.-10 | 3.615.723.022 | 3.615 .723 .022 |
|  | - Historical cost | 228 |  | 3.703.723.022 | 3.703.723.022 |
|  | - Accumulated depre----------7 | 229 |  | (88800-0000) | (88.000-000) |


| 4 | Construction in progress | 230 | V. 11 | 136.837.000 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 9.804.119.892 | 10.146.570.677 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 11.411.041.033 | 11.411.041.033 |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (1.606.921.141) | (1.264.470.356) |
| V | Other long-term assets | 260 |  | 2.468.507.939 | 3.253.436.014 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 1.720 .507 .939 | 1.629.436.014 |
| 2 | Deferred income tax assets | 262 | V. 21 | ------------- |  |
| 3 | Others | 268 |  | 748.000.000 | 1.624.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 541.991.165.430 | 525.288.304.025 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 252.194.326.013 | 230.294.073.914 |
| I | Short-term liabilities | 310 |  | 237.421.619.052 | 213.582.410.224 |
| ------1 | Short-term borrowing | 311 | V. 15 | 139.763.425.736 | 133.564 .505 .955 |
| 2 | Trade accounts payable | 312 |  | 39.754.087.968 | 29.959 .454 .547 |
| 3 | Advances from customers | 313 |  | 7.344.477.785 | 3.386.981.658 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 8.638.245.435 | 6.467 .063 .751 |
| 5 | Payable to employees | 315 |  | 15.576 .519 .584 | 20.392 .834 .514 |
| 6 | Payable expenses | 316 | V. 17 | 15.999 .230 .845 | 12.591.506.842 |
| 7 | Intercompany payable | 317 |  | - |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 2.362 .683 .039 | 3.297.374.446 |
| 10 | Provision for short-term liabilities | 320 |  | -------- | ---------- |
| 11 | Bonus and welfare fund | 323 |  | 7.982.948.660 | 3.922.688.511 |
| II | Long-term liabilities | 330 |  | 14.772.706.961 | 16.711.663.690 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - |  |
| 2 | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 7.772.706.961 | 9.683 .754 .598 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | 27.909.092 |
| 9 | Scientific and Technological Development fund | 339 |  | 7.000 .000 .000 | 7.000 .000 .000 |
| B | OWNER'S EQUITY | 400 |  | 289.796.839.417 | 294.994.230.111 |
| I------ | Capital sources and funds | 410 | V. 22 | 289.778.657.599 | 295.036.048.293 |
| 1 | Paid-in capital | 411 |  | 182.249.940.000 | 182.249.940.000 |
| 2 | Capital surplus | 412 |  | 3.605 | 3.605 |
| 3 | Other capital of owner | 413 |  | 4.393.163.463 | 2.431 .736 .997 |
| 4 | Treasury stock | 414 |  | (7.780.000) | (7.780.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 35.981.------12 | 32.712.068.421 |
| 8 | Financial reserve fund | 418 |  | 11.100 .433 .743 | 7.831.389.633 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 56.061.784.257 | 69.818 .689 .637 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | 18.181.818 | (41.818.182) |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | 18.181.818 | (41.818.182) |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 541.991.165.430 | 525.288.304.025 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 478.707.830.869 | 483.873.513.260 |
| 2. Deductions | 02 |  | 1.323.489.515 | 313.212.909 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 477.384.341.354 | 483.560.300.351 |
| 4. Cost of sales | 11 | VI. 27 | 385.248.645.033 | 387.126.107.401 |
| 5. Gross profit (20=10-11) | 20 |  | 92.135.696.321 | 96.434.192.950 |
| 6. Financial income | 21 | VI. 26 | 571.796.806 | 480.505.259 |
| 7. Financial expenses | 22 | VI. 28 | 8.071.619.173 | 13.655.215.407 |
| - In which: Interest expense | 23 |  | 4.718.554.551 | 9.505.608.548 |
| 8. Selling expenses | 24 |  | 15.439.597.419 | 10.100.222.436 |
| 9. General \& administrative expenses | 25 |  | 22.267.860.691 | 24.353.288.923 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 46.928.415.844 | 48.805.971.443 |
| 11. Other income | 31 |  | 536.570.779 | 421.743.428 |
| 12. Other expenses | 32 |  | 29.714.980 | 227.648.226 |
| 13. Other profit (40=31-32) | 40 |  | 506.855.799 | 194.095.202 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 47.435.271.643 | 49.000.066.645 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 10.435.759.761 | 12.250.016.662 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 36.999.511.882 | 36.750.049.983 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 36.999.511.882 | 36.750.049.983 |
| 19. EPS (VND/share) | 70 |  | 2.030 | 2.016 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 47.435.271.643 | 49.000.066.645 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 14.070.529.415 | 15.873.248.873 |
|  | Provisions | 03 |  | 607.437 .075 | 1.499.073.020 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 505.144.115 | 852.668.915 |
|  | Loss/gain from investment | 05 |  | (516.316.338) | (403.370.810) |
|  | Loan interest expenses | 06 |  | 4.718.554.551 | 9.505 .608 .548 |
| 3 | Operating profit before the changes of current capital | 08 |  | 66.820.620.461 | 76.327.295.191 |
|  | Changes in accounts receivable | 09 |  | (54.061.080.294) | (42.845.748.659) |
|  | Changes in inventories | 10 |  | 3.035.350.728 | (16.133.259.278) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 12.305.205.523 | 27.088.040.958 |
|  | Changes in prepaid expenses | 12 |  | (59.501.951) | (1.080.457.143) |
|  | Loan interest paid | 13 |  | (4.643.469.551) | (9.952.530.125) |
|  | Corporate income tax paid | 14 |  | (9.772.824.080) | (8.431.705.403) |
|  | Other receivables | 15 |  | 1.028 .584 .824 | 1.275.214.230 |
|  | Other payables | 16 |  | (1.969.069.949) | (1.737.808.301) |
|  | Net cash provided by (used in) operating activities | 20 |  | 12.683.815.711 | 24.509.041.470 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (269.028.034) | (1.193.397.307) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - - | 20.650 .000 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 516.316 .338 | 382.720 .810 |
|  | Net cash used in investing activities | 30 |  | 247.288.304 | (790.026.497) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - |  |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | (7.780.000) |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 223.812.357.947 | 275.284.817.652 |
| 4 | Cash paid to principal debt | 34 |  | (216.168.518.216) | (283.327.663.827) |
| 5 | Cash paid to financial lease debt | 35 |  | (4.937.656.600) | (4.789.825.852) |
| 6 | Dividend, profit paid for owners | 36 |  | (36.232.298.051) | (20.111.967.578) |
|  |  |  |  |  | - |
|  |  | 40 |  | (33.526.114.920) | (32.952..419.6...........) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (20.595.010.905) | (9.233.404.632) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 42.218.365.778 | 29.876.762.037 |
|  | Influence of foreign exchange change | 61 |  | - | - - |

